GREEN MOUNTAIN POWER CORPORATION TEMPORARY UNSERVED LOCATION BROADBAND DEPLOYMENT RIDER

Notwithstanding any other GMP tariff requirements describing reimbursement of Make-Ready Work costs to GMP from Customers (defined as attaching entities, broadband service providers, communication service providers, etc., as set forth in GMP's pole attachment tariffs), the following cost reduction and policies as set forth in this Rider shall dictate Make-Ready Work cost treatment for eligible Customers under the circumstances and time period as described directly below:

- I. <u>Term of Rider.</u> The Company shall offer the Temporary Unserved Location Broadband Deployment Rider for written applications received on or before three years from the Rider's effective date, unless terminated earlier by the Company.
- II. <u>Eligible Customers.</u> Any Customer that would otherwise seek attachments to poles and associated Make-Ready Work under GMP's pole attachment tariffs for provision of service to Qualifying Locations as defined herein may utilize this Rider so long as the Customer is current with regard to GMP billing at the time of application and when the Rider cost reductions are provided by GMP to Customer.
- III. <u>Qualifying Locations.</u> Only new projects proposed after the effective date of the Rider which offer service to Qualifying Locations are eligible for make-ready support under the Rider. A Qualifying Location is defined as an existing GMP electric service customer location where:
 - a. internet connection speeds have been determined to be less than 4 Mbps down and 1 Mbps up (4/1) as reported and verified by the Vermont Department of Public Service ("DPS");
 - b. the location is not part of an application submitted to GMP prior to the effective date of the Rider;
 - c. no Customer has previously entered into a Make-Ready Work Cost Reduction Agreement for the location with GMP under this Rider; and

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- d. the location was not included in any state or federal subsidy program that has been issued or applied for prior to the effective date of this Rider.
- IV. <u>Make-Ready Work Cost Reductions.</u> \$2,000 for each Qualifying Location along the Customer's proposed service expansion path where current broadband service has been identified as less than 4/1 Mbps.
- V. <u>Application for Make-Ready Work Cost Reduction Treatment.</u> In any written application request from a Customer seeking Make-Ready Cost Reduction treatment under this Rider, the Customer shall identify the application as such and shall identify and total all Qualifying Locations.
- VI. Make-Ready Work Cost Estimate. After receiving Customer's written application request and upon advance payment for Field Survey Work consistent with the rules and regulations for pole attachment service, GMP shall perform Field Survey Work for the Customer's proposed expansion path(s). GMP shall also prepare a Make-Ready Work Cost estimate consistent with the rules and regulations for pole attachment service and will identify and include in that estimate the total available Make-Ready Work Cost Reduction for Qualifying Locations for the Customer's project, as verified by the DPS (the "Net Make-Ready Work Costs"), which cost reductions shall in no event exceed the costs of the Make-Ready Work. The Company's estimate of Net Make-Ready Work Costs will be included in a Make-Ready Work Cost Reduction Agreement to be executed by the Company and the Customer prior to Make-Ready construction, as set forth in Section VII below.
- VII. Make-Ready Work Cost Reduction Agreement between the Company and the Customer and Payment of Make-Ready Costs. Prior to start of any Make-Ready Work performed by the Company, the Company and the Customer shall execute a Make-Ready Work Cost Reduction Agreement including but not limited to the following terms:

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- a. The Company shall bill Customer for the Net Make-Ready Work Costs at the time the Make-Ready Work has been completed. The invoice shall include the Make-Ready Work Cost Reductions and the actual costs of completed Make-Ready Work, consistent with the true-up provisions of the rules and regulation for pole attachment service. The Make-Ready Work Cost Reductions shall not exceed the actual cost of the Make-Ready Work incurred by the Company.
- b. The Customer shall pay the Net Make-Ready Work Costs within 30 days of invoicing; failure to pay the Net Make-Ready Work Costs within this time period will be grounds for GMP to cancel the cost reductions, bill Customer for the full, actual Make-Ready Work Costs, and permit Qualifying Locations covered by the Customer's Make-Ready Work Cost Reduction Agreement to be available for cost reduction by another Customer.
- c. The Customer shall be required to offer broadband service at or greater than FCC Standard (25/3) on terms substantially identical to its other service offerings in Vermont to all Qualifying Locations along the service expansion path within fifteen (15) months of invoicing of the Net Make-Ready Work Costs by the Company and notify Company of compliance with this obligation. All risk of project delay shall be borne by the Customer.
- d. If the Customer fails to meet its obligation to offer broadband service as outlined in the Make-Ready Work Cost Reduction Agreement then the Company shall invoice Customer for the remainder of the full cost of the Make-Ready Work performed, which shall be paid by Customer to the Company within 30 days.
- VIII. One Cost Reduction per Qualifying Location. The Company shall not be obligated to provide a Make-Ready Work Cost Reduction for a Qualifying Location to more than one Customer. The Company will provide the Make-Ready Work Cost Reduction to Customers on a first-come, first-served basis.

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